

Strategic Representation

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Technion CS

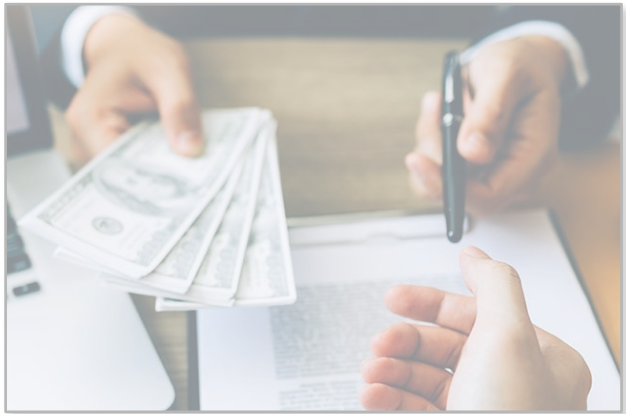
@ICML 2022

strategic *classification*



users **game** learning system

stratgic *classification*



users **game** learning system

stratgic *representation*



system **games** learning users

representation:

Hostel

Jerusalem Hostel

[Reserve](#)

44 Jaffa Road, Jerusalem, 94222, Israel – [Excellent location – show map](#)

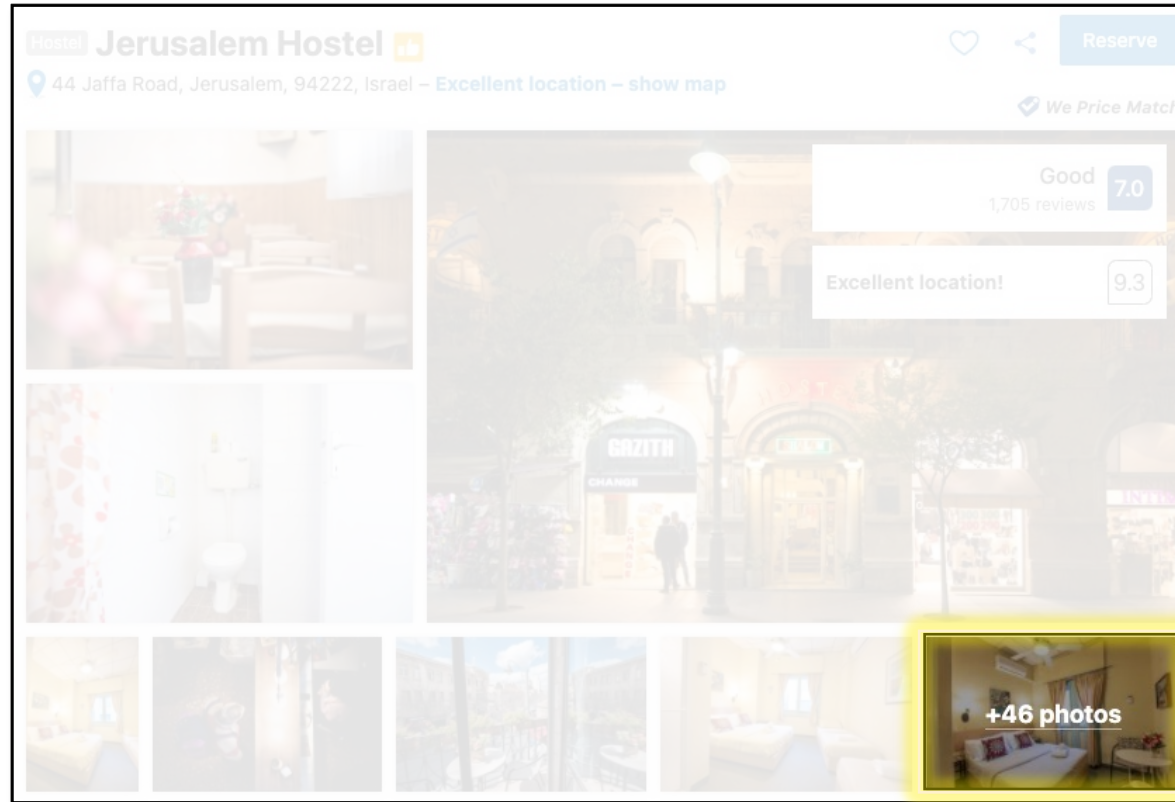
We Price Match

Good
1,705 reviews
7.0

Excellent location!
9.3

+46 photos

representation:



who chooses?
and why?

ideal:



choice function: $y = h^*(x) \leftarrow \text{choose iff worthwhile}$

item: $x = \{ \text{🛏️}, \text{🛁}, \text{🪟}, \text{🍜}, \text{🍷}, \text{🌅}, \text{🏯}, \text{☂️}, \text{🏅} \} \in 2^E$

value: $y \in \{+1, -1\}$

reality:



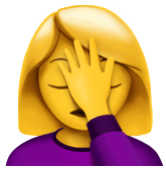
choice function: $\hat{y} = h(z) \leftarrow \text{choose iff worthwhile}$

representation: $z = \{ \text{🛏️}, \text{🛁}, \text{🪟}, \text{🍜}, \text{🍷}, \text{📺}, \text{🏯}, \text{☂️}, \text{🏅} \} \subseteq x, |z| \in [k_1, k_2]$

value: $y \in \{+1, -1\}$

truthful, but lossy

strategic
reality:

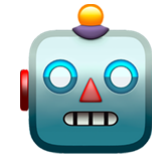


choice function:

$$\hat{y} = h(\phi_h(x)) \leftarrow \text{choose iff worthwhile}$$

strategic representation:

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$



value:

$$y \in \{+1, -1\}$$

just choose!

strategic
reality:

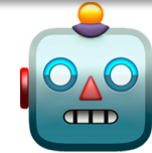


learned
choice function:

$$\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [1\{h(\phi_h(x)) = y\}] \leftarrow \text{choose iff worthwhile}$$

strategic representation:

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$



value:

$$y \in \{+1, -1\}$$

just choose!

strategic
reality:



learned

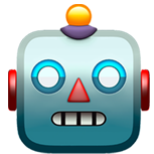
choice function: $\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [1\{h(\phi_h(x)) = y\}]$

$\hat{h} = \text{"foodie"}$

strategic representation:

$\phi_{\hat{h}}(x) = \{ \text{🛏}, \text{🛁}, \text{🏠}, \text{🍜}, \text{🍷}, \text{🌅}, \text{🏯}, \text{☂}, \text{🏆} \}$

most enticing truthful representation



strategic
reality:



learned

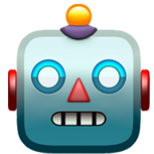
choice function: $\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [1\{h(\phi_h(x)) = y\}]$

$\hat{h} = \text{"tourist"}$

strategic representation:

$\phi_{\hat{h}}(x) = \{ \text{🛏}, \text{🛀}, \text{🏠}, \text{🍜}, \text{🍷}, \text{🌅}, \text{🏯}, \text{☂}, \text{🏆} \}$

most enticing truthful representation



strategic
reality:



learned
choice function:

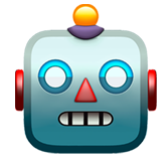
strategic representation:

$$\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [1\{h(\phi_h(x)) = y\}]$$

← *choose iff
worthwhile*

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$

↑
just choose!



goal: learn accurate, strategy-robust choice function \hat{h}

← *possibly
 $\neq h^*$*

focus:

study how users cope with
strategic representations

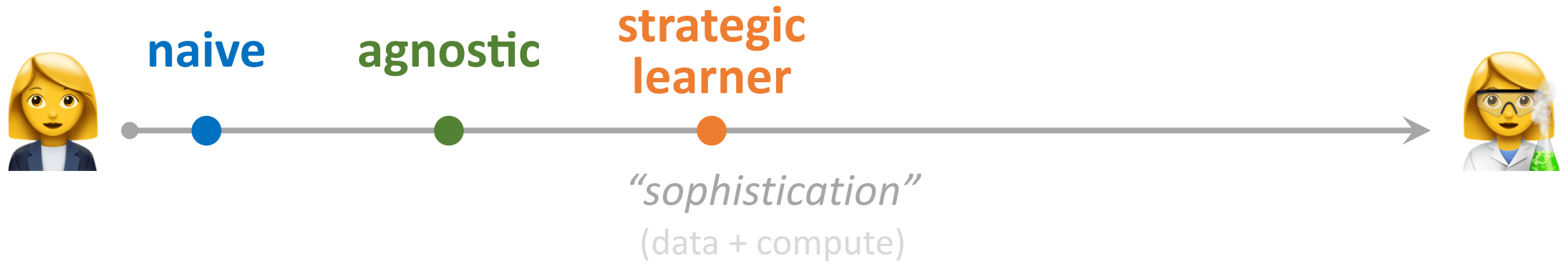


“sophistication”
(data + compute)



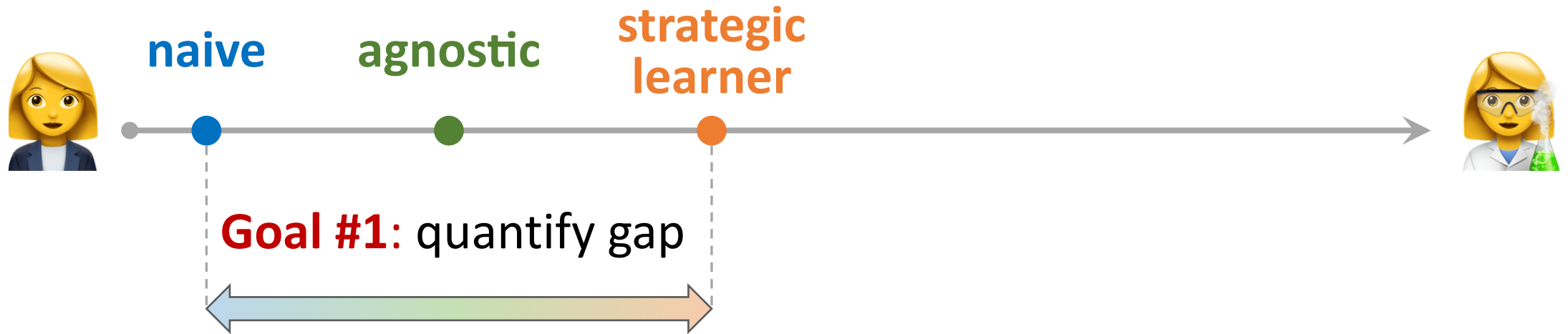
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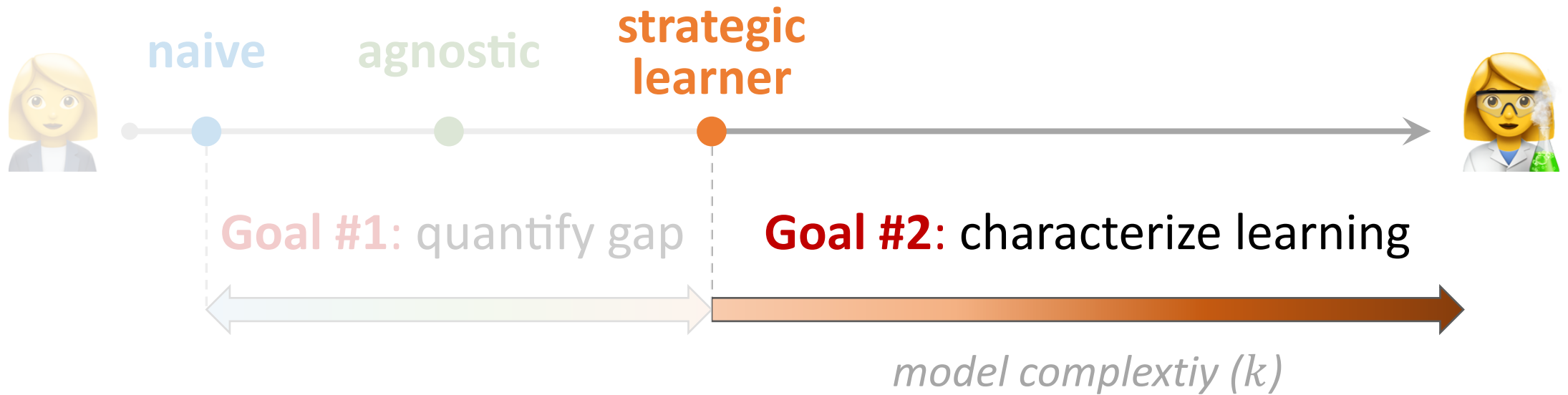
focus:

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focus:

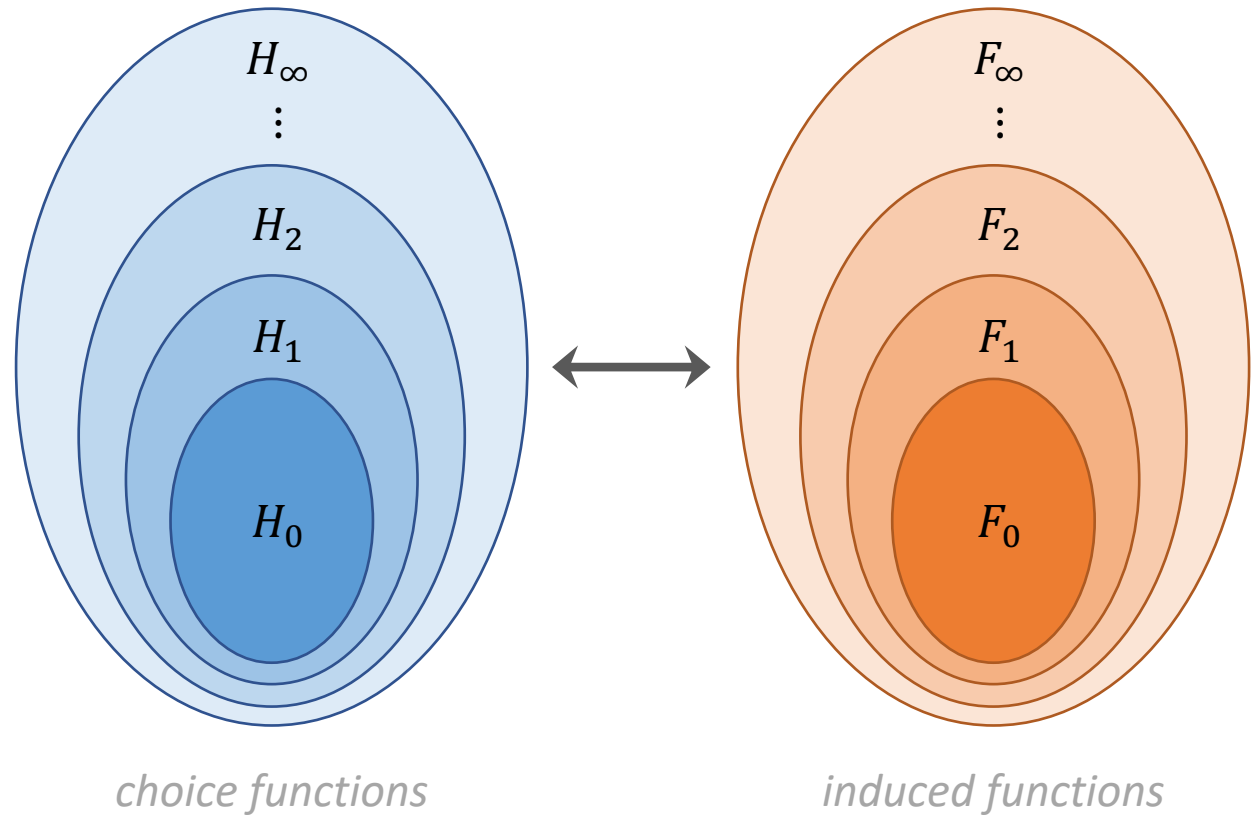
study how users cope with
strategic representations



Results and contributions:

1. Structural foundations

- Choice function class hierarchy: $H_k \subset H_{k+1}$
- Induced functions:
 $f(x) = h(\phi_h(x))$
- Shared structure



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*efficient and exact
(under “realizability”)*

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2. Strategy-robust learning algorithm

*efficient and exact
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3. “Balance of Power” analysis

- **User’s perspective:**
expressivity vs. effort (k)
*approximation error +
estimation error (gen. bound)*
- **System’s perspective:**
exogeneous constraints (k_1, k_2)

Thanks!
(come to our poster)

check out our other paper on:
generalized strategic classification
and the **case of aligned incentives**
(also @ICML2022)