

# Strategic Representation

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Technion CS

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strategic *classification*



users **game** learning system

strategic *classification*



users **game** learning system

strategic *representation*



system **games** learning users

# representation:

Hostel **Jerusalem Hostel** 

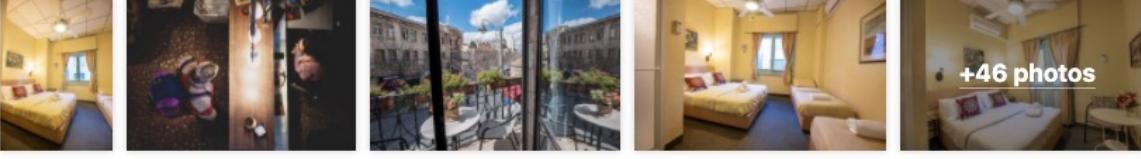
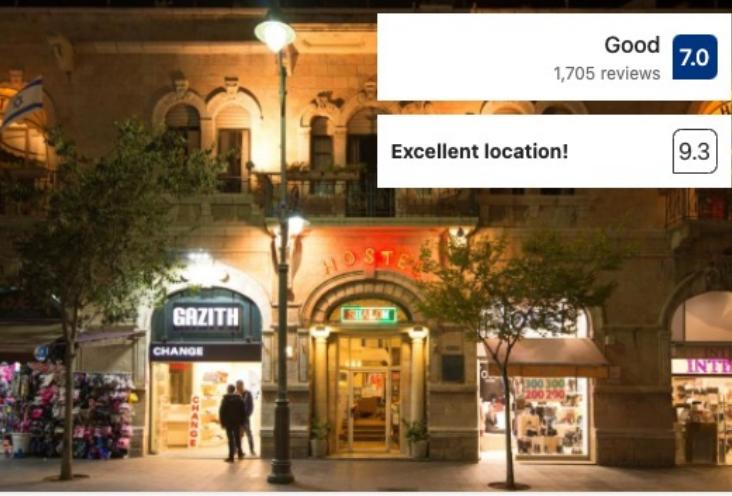
📍 44 Jaffa Road, Jerusalem, 94222, Israel – [Excellent location – show map](#)

  [Reserve](#)

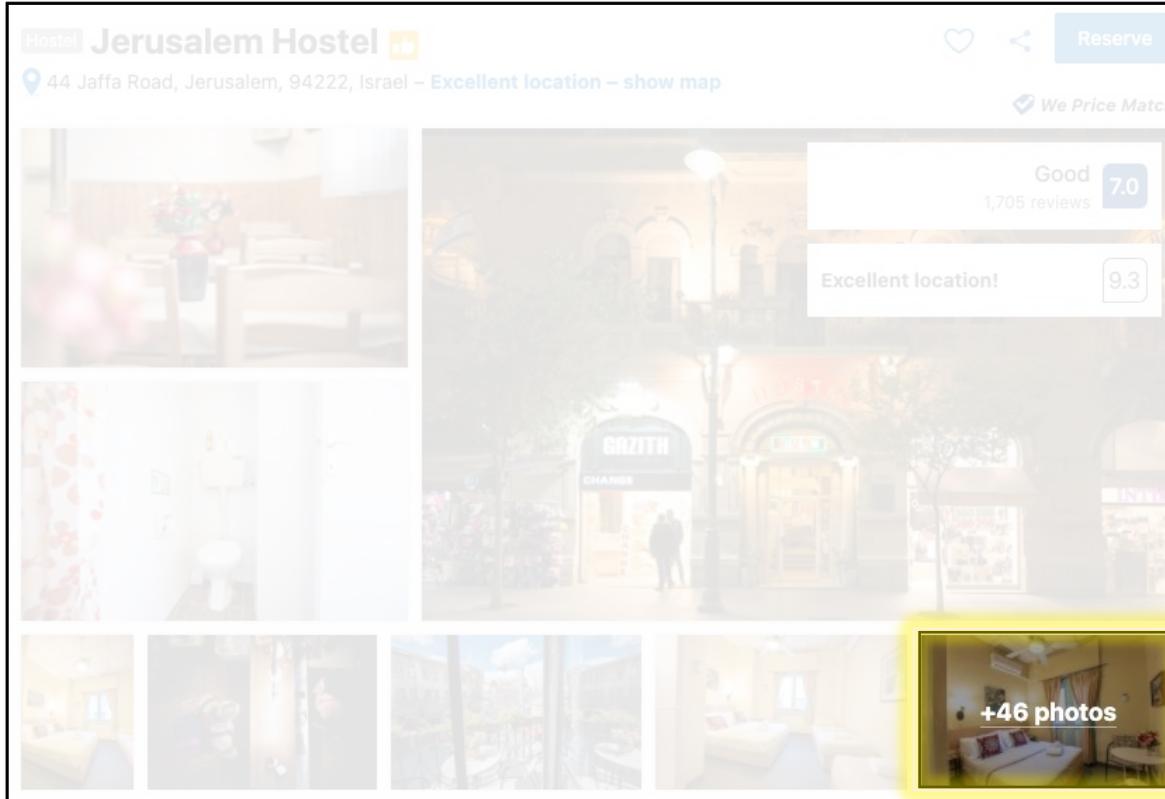


**Good**  1,705 reviews

**Excellent location!** 



# representation:



**who chooses?  
and why?**

## ideal:



**choice function:**  $y = h^*(x) \leftarrow \text{choose iff worthwhile}$

**item:**  $x = \{ \text{washer}, \text{bathtub}, \text{window}, \text{bowl}, \text{wine glass}, \text{sunrise}, \text{torii gate}, \text{umbrella}, \text{gold medal} \} \in 2^E$

**value:**  $y \in \{+1, -1\}$

## reality:



**choice function:**

$$\hat{y} = h(z) \leftarrow \text{choose iff worthwhile}$$

**representation:**

$$z = \{ \text{🛏️, 🛁, 🌙, 🍲, 🍷, 🍷, 🍷, 🍷, 🏊, 🏅} \} \subseteq x, |z| \in [k_1, k_2]$$

**value:**

$$y \in \{+1, -1\}$$

*truthful, but lossy*

*strategic*

reality:



**choice function:**

$$\hat{y} = h(\phi_h(x)) \leftarrow \text{choose iff worthwhile}$$

**strategic representation:**

**value:**

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$

$$y \in \{+1, -1\}$$

*just choose!*



*strategic*

reality:



*learned*

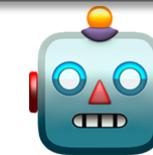
**choice function:**

$$\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [\mathbb{1}\{h(\phi_h(x)) = y\}]$$

← choose iff  
worthwhile

**strategic representation:**

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$



**value:**

$$y \in \{+1, -1\}$$

*just choose!*

# *strategic*

## reality:



*learned*

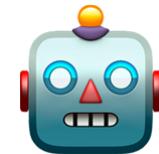
**choice function:**  $\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [\mathbb{1}\{h(\phi_h(x)) = y\}]$

$\hat{h}$  = “*foodie*”

## strategic representation:

$$\phi_{\hat{h}}(x) = \{ \text{bed}, \text{bathtub}, \text{sun}, \text{bowl}, \text{wine glass}, \text{flag}, \text{torii gate}, \text{umbrella}, \text{gold medal} \}$$

*most enticing truthful representation*



*strategic*

reality:

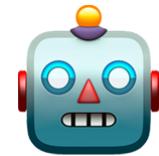


*learned*

**choice function:**  $\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [\mathbb{1}\{h(\phi_h(x)) = y\}]$

$\hat{h}$  = “tourist”

**strategic representation:**  $\phi_{\hat{h}}(x) = \{ \text{camera}, \text{bathtub}, \text{sun}, \text{bowl}, \text{cup}, \text{sunrise}, \text{torii gate}, \text{umbrella}, \text{gold medal} \}$



*most enticing truthful representation*

*strategic*

reality:



*learned  
choice function:*

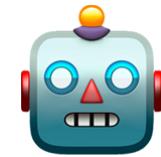
$$\operatorname{argmax}_{h \in H} \mathbb{E}_{(x,y) \sim D} [\mathbb{1}\{h(\phi_h(x)) = y\}]$$

*choose iff  
worthwhile*

*strategic representation:*

$$\phi_h(x) = \operatorname{argmax}_{z \subseteq x, |z| \in [k_1, k_2]} h(z)$$

*just choose!*



**goal:** learn accurate, strategy-robust choice function  $\hat{h}$

*possibly  
 $\neq h^*$*

## focus:

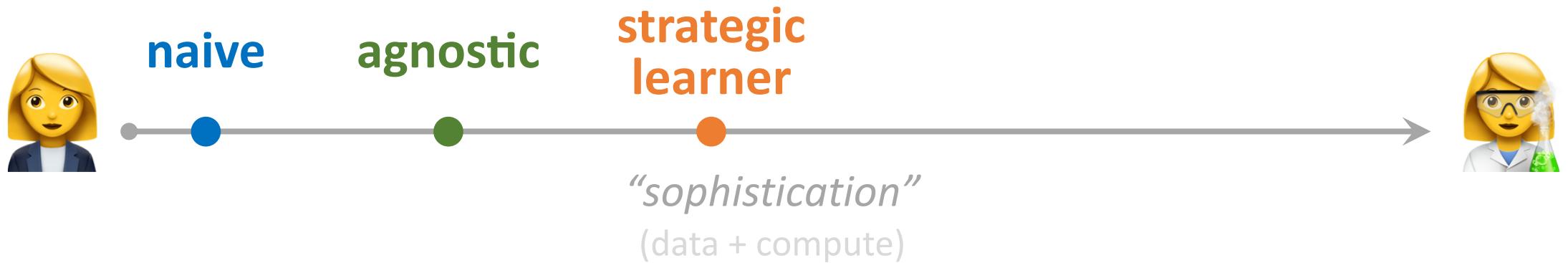
study how users cope with  
strategic representations



*“sophistication”*  
(data + compute)

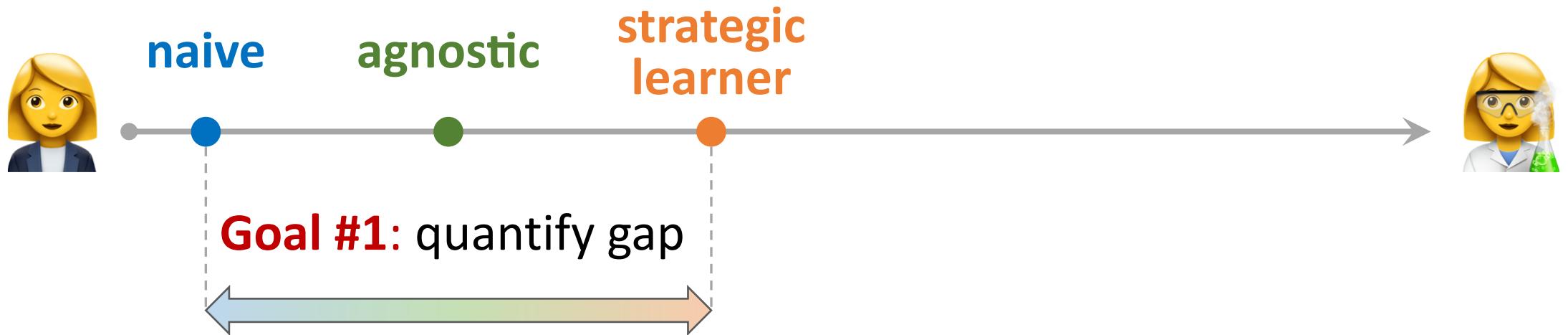
## focus:

study how users cope with  
strategic representations



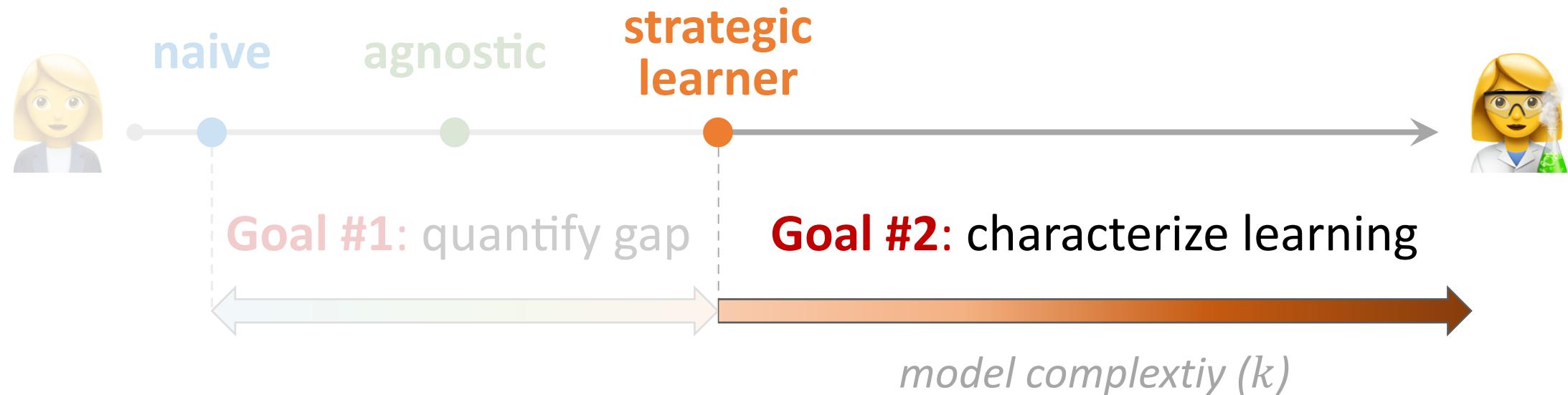
focus:

study how users cope with  
strategic representations



focus:

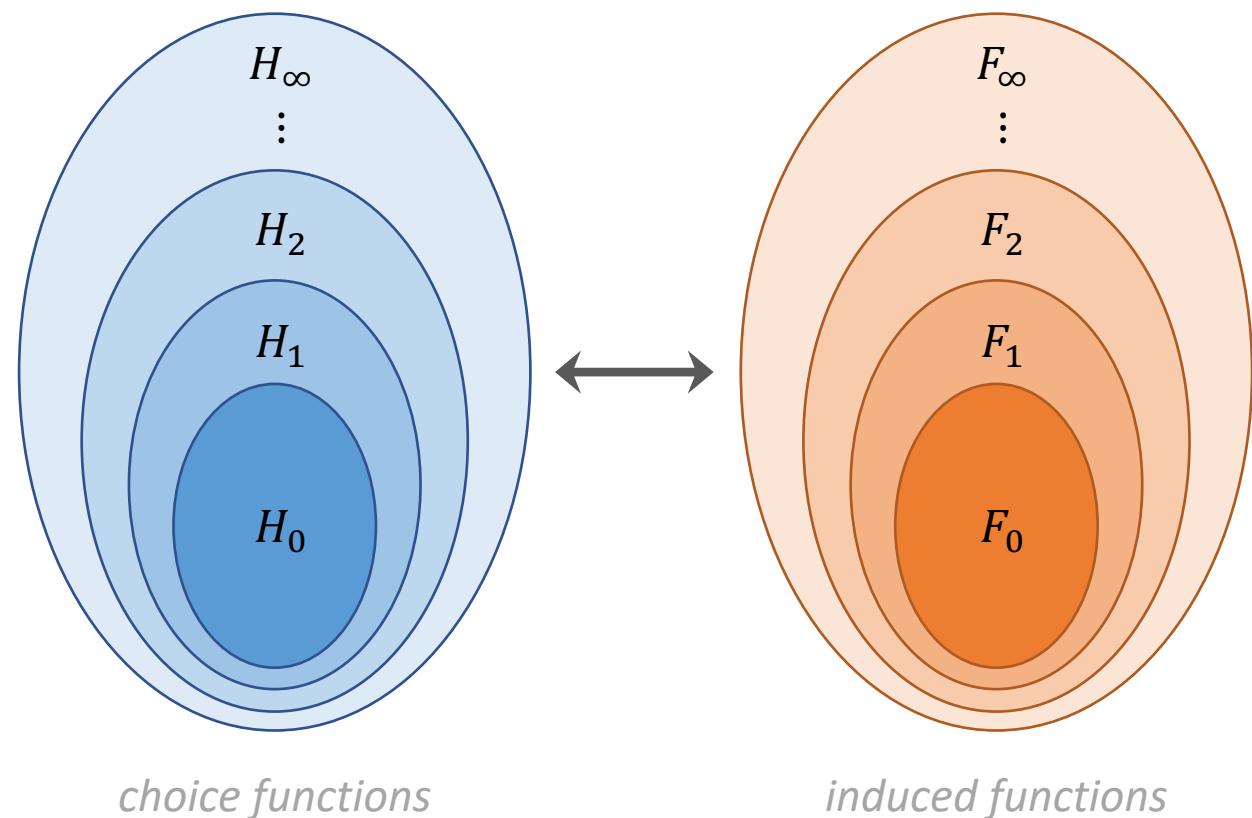
study how users cope with  
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## Results and contributions:

### 1. Structural foundations

- Choice function class hierarchy:  $H_k \subset H_{k+1}$
- Induced functions:  
$$f(x) = h(\phi_h(x))$$
- Shared structure



## Results and contributions:

### 1. Structural foundations

- Choice function class hierarchy:  $H_k \subset H_{k+1}$
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### 2. Strategy-robust learning algorithm

*efficient and exact  
(under “realizability”)*

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### 1. Structural foundations

- Choice function class hierarchy:  $H_k \subset H_{k+1}$
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### 2. Strategy-robust learning algorithm

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(under “realizability”)*

### 3. “Balance of Power” analysis

- **User’s perspective:**  
expressivity vs. effort ( $k$ )  
*approximation error + estimation error (gen. bound)*
- **System’s perspective:**  
exogeneous constraints ( $k_1, k_2$ )

# Thanks!

(come to our poster)

check out our other paper on:  
**generalized strategic classification**  
and the **case of aligned incentives**  
(also @ICML2022)