# Toward Controlling Discrimination in Online Ad Auctions

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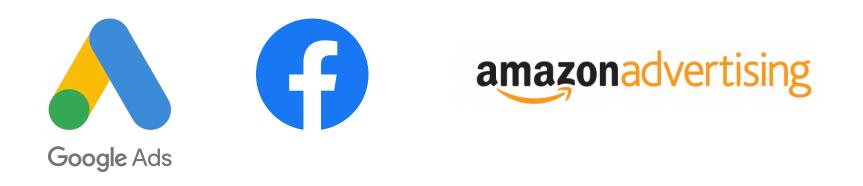
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Poster: Thursday, June 13<sup>th</sup>, 6:30PM-9:00PM @ Pacific Ballroom #125

# Online Advertising

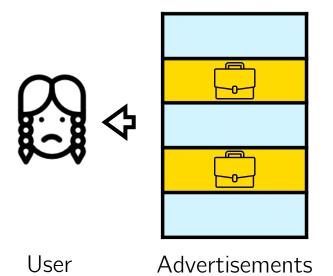
Online advertising is a major source of revenue for many online platforms, contributing \$100+ billion in revenue in 2018.

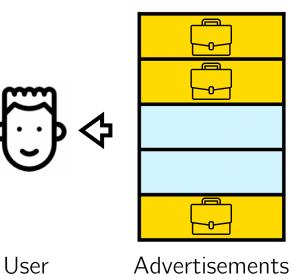


# Discrimination in Online Advertising

On Facebook (with 52% women) a STEM job ad was shown to 20% more men than women (Lambrecht & Tucker 2018).

Also observed across race (Sweeney 2013) and in housing ads (Ali et al. 2019).

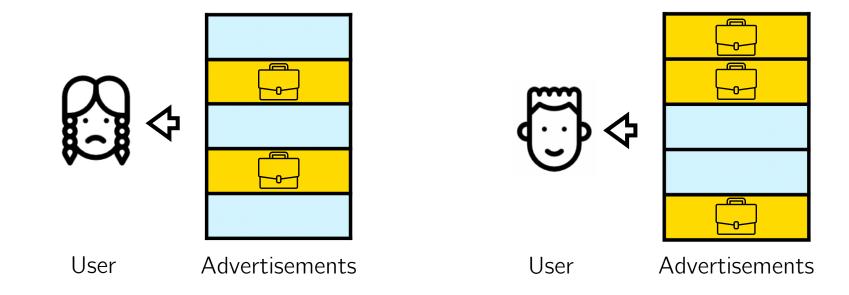




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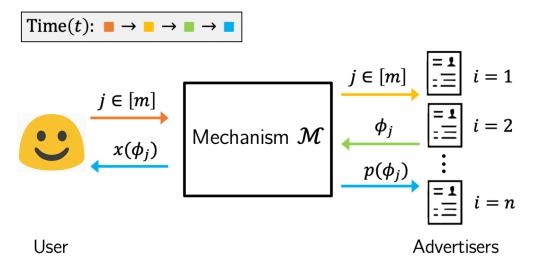
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Can we develop a framework to mitigate this kind of discrimination?

## Model and Preliminaries

- *n* advertisers, *m* types of users.
- For type  $j \in [m]$ , receiving bids  $v_j \in \mathbb{R}^n_{\geq 0}$  as input, mechanism  $\mathcal{M}$  decides an allocation  $x(v_j) \in [0,1]^n$  and a price  $p(v_j) \in \mathbb{R}^n$ .



Choosing the mechanism  $\mathcal{M}$ , is a well studied problem.

## Fairness Constraints

Coverage  $q_{ij}$ : Probability advertiser i wins and user is of type j

For all  $i \in [n], j \in [m]$ 

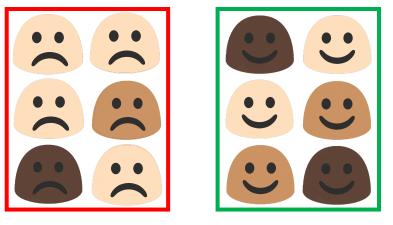
$$\ell_{ij} \leq \frac{q_{ij}}{\sum_{t=1}^{m} q_{it}} \leq u_{ij}.$$

Allows for

- constraints on *some or all advertisers*,
- across *some or all sub-populations*, and
- varying the fairness metric by varying the constraints..

Works for a wide class of fairness metrics; e.g., (Celis, Huang, Keswani and Vishnoi 2019).

Fairness Metric: Equal Representation Constraints:  $\ell_{ij} = \frac{1}{3}$  and  $u_{ij} = \frac{1}{3}$ 



## Infinite Dimensional Fair Advertising Problem

- For many platforms  $\mathcal{M}$  is the 2<sup>nd</sup> price auction.
- Myerson's mechanism is the 2<sup>nd</sup> price auction on virtual values,

 $\phi(v) \coloneqq v \cdot (1 - \operatorname{cdf}(v)) / \operatorname{pdf}(v).$ 

• Let  $f_{ij}$  density function of  $\phi_{ij}(v)$  of advertiser i for type j, and  $\mathcal{U}$  be the dist. of types.

 $\begin{array}{l} \text{Input: } \ell, u \in \mathbb{R}^{n \times m} \\ \text{Output: Set of allocation rules } x_{ij} \colon \mathbb{R}^n \to [0,1]^n \\ \\ \begin{array}{l} \underset{x_{ij}(\cdot) \geq 0}{\max} & \text{rev}_{\mathcal{M}}(x_1, x_2, \dots, x_m) \\ \text{s.t., } & q_{ij}(x_j) \geq \ell_{ij} \sum_{t=1}^m q_{it}(x_t) & \forall i \in [n], \ j \in [m] \\ & q_{ij}(x_j) \leq u_{ij} \sum_{t=1}^m q_{it}(x_t) & \forall i \in [n], \ j \in [m] \\ & \sum_{i=1}^n x_{ij}(\phi_j) \leq 1 & \forall j \in [m], \phi_j \end{array}$ 

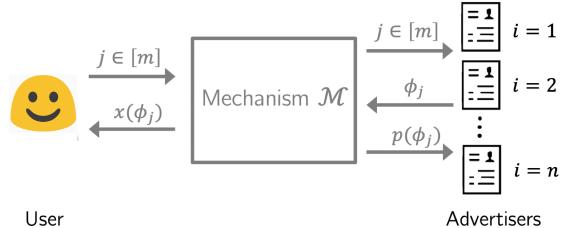
•  $x_{ij}$  are functions – infinite dimensional optimization problem.

How can we find the optimal  $x_{ii}$ ?

## Characterization Result

#### Assume:

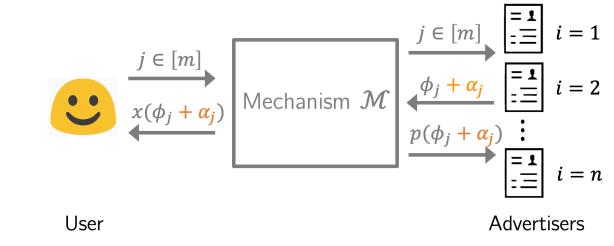
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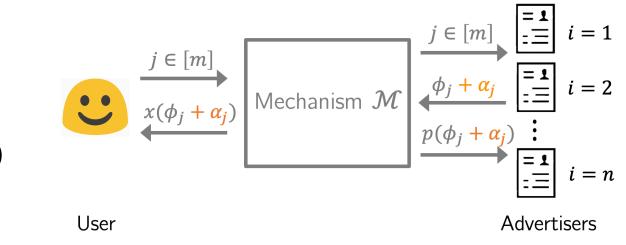
#### Then:

# **Theorem 4.1 (Informal)** There is a "shift" $\alpha \in \mathbb{R}^{n \times m}$ such that $x_{ij}(v_j, \alpha_j) \coloneqq \mathbb{I}[i \in \operatorname{argmax}_{\ell \in [n]}(\phi_{\ell j}(v_{\ell j}) + \alpha_{\ell j})]$ is optimal.

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#### Infinite Dimensional Optimization → Finite Dimensional Optimization.

## Algorithmic Result

#### Assume:

 $\begin{array}{ll} \forall \ i \in [n], j \in [m] & q_{ij} > \eta & (\text{Minimum coverage}) \\ \forall \ v \in \text{supp}(f_{ij}) & \mu_{min} \leq f_{ij}(v) \leq \mu_{max} & (\text{Distributed Dist.}) \\ \forall \ v_1, v_2 \in \text{supp}(f_{ij}) & \left|f_{ij}(v_1) - f_{ij}(v_2)\right| \leq L |v_1 - v_2| & (\text{Lipschitz Cont. Dist.}) \\ \forall \ i \in [n], j \in [m] & \left|\mathbb{E}[\phi_{ij}]\right| \leq \rho & (\text{Bounded bid}) \end{array}$ 

#### Then:

**Theorem 4.3 (Informal)** There is an algorithm which solves (1) in  $\tilde{O}\left(n^7 \epsilon^{-2} \log m \cdot \frac{(\mu_{max}\rho)^2}{(\mu_{min}\eta)^4} (L + n^2 \mu_{max}^2)\right)$  steps.

# **Empirical Results**

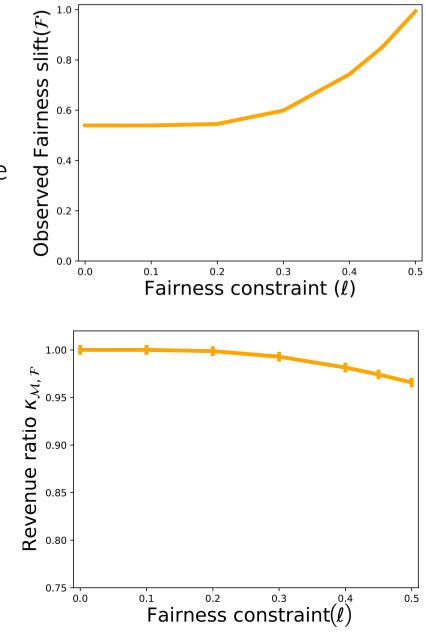
Yahoo! A1 dataset; contains real bids from Yahoo! Online Auctions.

Keyword ↔ User type, consider "similar" keywords pairs.

Setting: 
$$m = 2$$
,  $u_{ij} = 1$ , and #auctions = 3282.  
Vary:  $\ell_{ij} = \ell \in [0, 0.5]$ 

#### Measures:

Fairness slift(
$$\mathcal{F}$$
) := min<sub>*ij*</sub>  $q_{ij}/(1 - q_{ij})$ , and  
Revenue ratio  $\kappa_{\mathcal{M},\mathcal{F}} \coloneqq \text{rev}_{\mathcal{M}}/\text{rev}_{\mathcal{F}}$ .



## Conclusion and Future Work

We give an optimal truthful mechanism which **provably** satisfies fairness constraints and an efficient algorithm to find it.

We observe a minor loss to the revenue and change to advertiser distribution when using it.

- How does the mechanism affect user and advertiser satisfaction?
- Can we incorporate asynchronous campaigns?
- Can we extend our results to the GSP auctions?

#### Thanks!

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